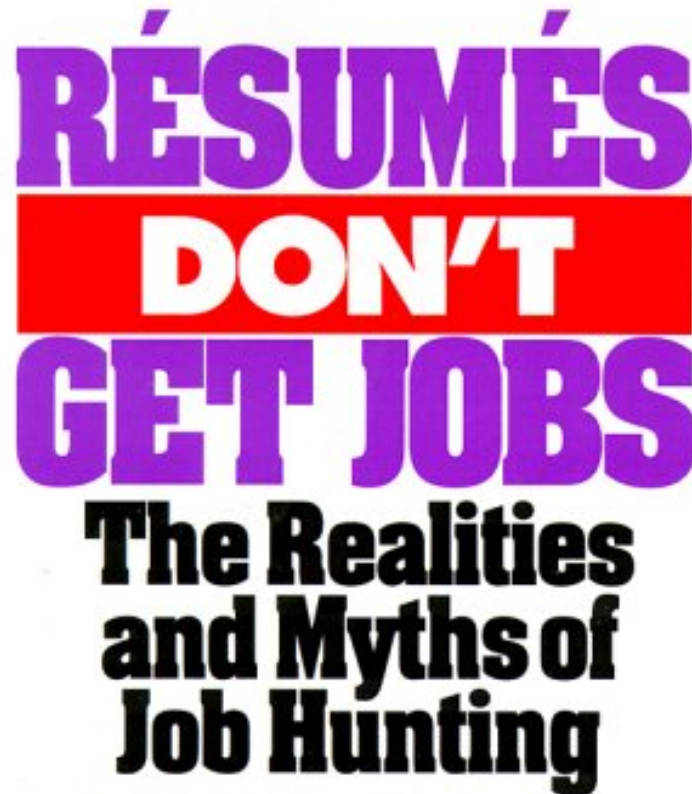


Resumes Don't Get Jobs: The Realities and Myths of Job Hunting

Robert Weinstein

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Robert Weinstein : Resumes Don't Get Jobs: The Realities and Myths of Job Hunting before purchasing it in order to gauge whether or not it would be worth my time, and all praised Resumes Don't Get Jobs: The Realities and Myths of Job Hunting:

4 of 4 people found the following review helpful. Take control By Myra Hill Mr. Weinstein's advice was right on. He gave hard facts and debunked the myth about job hunting. I had this book for several years now. I always go back to it whenever I need to re-evaluate my job and career goals. The book is also easy to read. No gimmicky nor theatrical

messages. He got right down to the realities of job hunting. In the past employers took care of their employees. The employees in return gave loyalty. Times have changed. Job seekers and employees now have to take control of their own destiny if they are to survive today tough competitive job market.

"Resumes Don't Get Jobs" explodes 16 of the most commonly held myths, platitudes, fantasies and fallacies about the job search - and replaces them with sound tips and strategies that get results in the real world. It is aimed at a range of readers, whether they are just starting out, picking up the post-layoff pieces or looking for a more rewarding and stable line of work. Among the myths Weinstein debunks are: the best jobs are always in the "hidden" job market; high-growth fields are the place to look for substantial compensation and long-term job security; aggressive networking is the key to a successful job search; the candidate with the highest qualifications always gets the job; employers hold all the negotiating cards; one should never mention salary requirements during a first interview; larger firms take better care of their employees; and working long hours guarantees career success.

From Library Journal Weinstein (Breaking into Communications , LJ 9/1/84, among others) promises in this book to deliver a "Sears of job-hunting tips." He organizes his work into 14 chapters, each taking on a job-hunting "myth" such as "the candidate with the highest qualifications always get the job" and "interviewers are sadists in business suits." While the writing is engaging and many of the tips may help a job seeker question old assumptions and conduct a more creative search, the "myths" tend to beg the question. Not only are the premises suspect, but Weinstein's responses often walk both sides of the street. For instance, Myth 5, "super-growth fields offer the best opportunities," urges job seekers to follow their own path but concludes with seven pages extolling the growth fields identified by the Bureau of Labor Statistics. Job seekers would be better served by Kate Wendleton's equally realistic but better organized Through the Brick Wall (LJ 1/93).- Mary-Ellen Mort, Univ. of California at Berkeley Extension Copyright 1993 Reed Business Information, Inc. "A fresh-thinking guide and a fine one-stop job information source. Debunks many perspectives on job-hunting." -- Byrd, Janice, Boston Sunday Globe, 10/16/94