

(Free download) Search: Winning Strategies to Get Your Next Job in the Nonprofit World

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Larry Slesinger

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Winning Strategies to Get Your Next Job in the Nonprofit World

Larry Slesinger

Foreword by William M. Dietel
Former President
Rockefeller Brothers Fund

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Larry Slesinger : Search: Winning Strategies to Get Your Next Job in the Nonprofit World before purchasing it in order to gage whether or not it would be worth my time, and all praised Search: Winning Strategies to Get Your Next Job in the Nonprofit World:

2 of 2 people found the following review helpful. Maybe a little too concise
By A. Chiang
While the author states that this book is to be targeted to persons seeking to enter senior management or higher roles within non-profits, I think this reads more like a general job search book. It sounds like the author is writing from the standpoint of a headhunter. Here is the table of contents:
1. Defining the Nonprofit Sector
2. If You're New to the Nonprofit World
3. Organizing your search
4. Focusing your search
5. Finding openings
6. Establishing and Cultivating your Network
7. Creating a Great Resume
8. Writing Persuasive Cover Letters
9. Acing the Interview
10. Recruiting the Right references
11. Negotiating Salary benefits
12. If you don't get the job
13. When the job search ends
Chapters 3-13 are what I consider topics you can find in any "job search" book. Though I should say that the author does *touch* upon how the Non-profit sector is unique in some of these respects. What I did find useful are all the website references that may provide more information.
It reads quickly- I think I finished it in about an hour. I appreciate the amount of information that it packs in its 100 pages, especially if you are looking for a resource book that is quick-and-dirty and to-the-point.
As an alternative (or as a supplementary), I think *Transitioning to the Nonprofit Sector* by Kaplan, published in 2007 (Laura Gassner Otting), might be more informative, depending on what your objectives are.
0 of 0 people found the following review helpful. Must have for anyone looking for a leadership position in the Nonprofit world
By Customer
Excellent book with clear structure and guidelines. Just like Larry's suggestion on preparing a resume - Clear, Focused on accomplishments, Succinct, Truthful, Error-free and Easy on the eye. Must have for anyone looking for a leadership position in the Nonprofit world.
0 of 0 people found the following review helpful. Great book.
By Adnan
Great book. Very practical tips to implement and an easy read. High recommended to anyone in the job search market.

Search . . . and Succeed! This book will help you get a great job at a nonprofit organization. Looking for your first nonprofit job after a career in business or government? Already working for a nonprofit but want a better job? Executive search consultant Larry Slesinger is hired by leading foundations, associations, and other nonprofits to help them recruit CEOs and other senior staff. Now he shares his wealth of insider knowledge to help you get the best jobs in the nonprofit world. Learn how to: 1) Put together a quick, step-by-step plan to guide your search. 2) Create a network of people who will help you find openings that don't get advertised. 3) Write a cover letter and resume that make the reader say, "I want to interview you Pronto!" 4) Make a great impression at the interview. 5) Select references that will move you from the short list to the #1 candidate.

Outstanding advice that would benefit job seekers in any field. . . Slesinger gets to the point and steers clear of verbosity. -- Natl. Assoc. of Colleges and Employers Journal, Winter 2005
About the Author
Larry Slesinger is founder and CEO of his own executive search firm in Washington, DC. Slesinger has also served on the senior staffs of nonprofits, including BoardSource (formerly the National Center for Nonprofit Boards) and the Markle Foundation.